

Product Manager – Specialty Gas

Westlake, Ohio

We are a fast-growing division of a well-established manufacturer of compressed gas control equipment. We are looking for an experienced **Product Manager** who is passionate about building specialty gas products that customers love. You will join a dynamic and fast-paced environment and work with cross-functional teams to design, build and roll-out products that deliver the company's vision and strategy.

Position Responsibilities:

- Lead new product development, planning, marketing within compressed gas market
- Create buy-in for the product vision both internally and with key external partners
- Analyze market issues & develop new product solutions
- Manage new product projects throughout the entire lifecycle of the project portfolio
- Identify and fill product gaps in the market
- Developing product pricing and positioning strategies
- Translating product strategy into detailed requirements and prototypes
- Improve the customer experience and drive growth
- Drive product launches including working with Sales, Marketing, Operations, Quality and Leadership Teams, and deliver quick time-to-market
- Evaluate promotional plans to ensure that they are consistent with product line strategy and that the message is effectively conveyed
- Proactively build product awareness and understanding
- Establish metrics, monitor, and adjust products based on performance against metrics
- Become expert regarding market competition

Position Requirements:

- Prefer 3-5 years of product management experience with industrial products; or sales of compressed gas equipment applications in food gases or medium to high purity compressed gases.
- Technical background with experience or working knowledge of leak/pressure testing, hydraulics, pneumatics and related tools or industries preferred
- Demonstrated success in defining and launching new products
- Excellent verbal, written, presentation, communication skills
- Excellent analytical, project management and planning skills
- Ability to build strong, long-term relationships by providing superior customer care
- Positive & enthusiastic
- Tenacious, dedicated
- Innovative & curious
- Analytical & detail oriented
- Self-starter able to work independently with a strong team-orientation
- Some travel, 35-40%
- BS in Engineering or related science, or equivalent experience.

What We Offer:

Medical coverage, Dental coverage, 401k with match, Paid Time Off, Paid Holidays, Life Insurance, and Long-Term Disability Insurance

Salary:

Commensurate with experience. Please send requirements along with your resume to khogan@oxygo.life

Other Requirements:

Successful clearance of pre-employment background and drug screen required. The Company conducts business with the Federal government and complies with all applicable Federal laws, regulations, and guidelines.

For employment, all persons hired must provide valid proof of identity and eligibility to legally work in the United States.

An Equal Opportunity Employer

ADA Compliant

Drug-free and smoke-free workplace

Visit our Websites:

www.oxyfuelsafety.com

www.oxygo.life

www.applied-inc.com