

NEW!



Providing innovative new ways to help your patients

Keep Going<sup>sm</sup>

**Patients can own their equipment with monthly payments,  
and Providers can get paid for the equipment immediately!\***

## OxyCare Total Advantage PLUS<sup>TM</sup>

A DME supplier can no longer survive while being dependent on Medicare for fee-for-service... with competitive bidding, stringent documentation requirements, lower reimbursement, post-payment audits, tightening Medicare purse strings—Medicare fee-for-service should only be a component of the supplier's total income stream. There are 78 million baby boomers (people born between 1946 and 1964); they are retiring at a rate of 10,000 per day and are accustomed to paying for things out-of-pocket. The successful DME will be focused on selling upgrades and selling items for cash.

To help providers in this changing market, and to allow patients access to the best POC in the market, OxyGo® is proud to introduce OxyCare Total Advantage PLUS. OxyCare Total Advantage PLUS is a revolutionary patient financing program for the Home Healthcare Market: **Patients can own their equipment with monthly payments, and Providers can get paid for the equipment immediately!\***

OxyCare Total Advantage PLUS has partnered with a leading consumer financing company to bring providers a consumer installment sales financing program. Our surveys show that thousands of POC cash purchases are foregone due to lack of availability of patient payment plans. OxyCare Total Advantage PLUS projects that POC sales will increase by 20% for Providers offering the program.

### What is OxyCare Total Advantage PLUS?

OxyCare Total Advantage PLUS is fixed-term financing for patient purchases of \$1,000 to \$10,000, where patients can pay over months and providers get paid in as little as 24-48 hours. It can be used to finance not only the OxyGo family of POCs but any home healthcare equipment at a participating provider. There is no cost to the provider to sign up for OxyCare Total Advantage PLUS.

#### Provider's Transaction Costs, Based on Patient's FICO Credit Score

	<b>Base Processing Charge</b> 24, 36 & 48 Months	<b>6 Months, Same as Cash</b> at Provider's discretion & promotional rate is added to base processing fee	<b>12 Months, Same as Cash</b> at Provider's discretion & promotional rate is added to base processing fee
<b>Tier 1 Credit Patients</b>	4%	+ 3%	+ 8%
<b>Tier 2 Credit Patients</b>	8%	+ 3%	+ 8%
<b>Tier 3 Credit Patients</b>	16%	+ 3%	+ 8%

### How does OxyCare Total Advantage PLUS work?

1	2	3	4	5	6
Home Healthcare Provider uses portal payment calculator to determine patient's estimated monthly payment.	Provider enters patient's information into financing portal to create credit application.	Financing portal alerts Provider almost immediately if applicant is approved. (Can be done in store or by phone)	Provider enters patient auto-pay information into portal to complete the contract. Both the patient and seller e-sign the contract.	Provider emails the sales receipt to financing partner.	Financing partner pays the Provider in 24-48 hours.

**Want to become an  
OxyCare Total Advantage PLUS Provider?**

**888-327-7301**

Or visit [ucfs.net/merchantapp](http://ucfs.net/merchantapp) to complete an online merchant agreement. Allow 3-5 days for approval & setup.

**Already an OxyCare Total Advantage PLUS Provider?**

- Visit [ucfs.net/loan](http://ucfs.net/loan) to enter credit apps.
- Email [info@ucfs.net](mailto:info@ucfs.net) to obtain login credentials.
- Call **877-373-3482** for program training.
- Call **888-417-5492** for credit application questions.